

TED KLEIN

OPERATIONS • SUPPLY CHAIN • TRANSPORTATION LEADERSHIP

Relocating to Longview / Kelso, WA | PNW Native | tedklein11@gmail.com | U.S. 1-850-800-8337 | Costa Rica +506-8731-8686

[LinkedIn](#) | Career Portfolio: www.tedklein.online

EXECUTIVE PROFILE

Operations and business leader with 25+ years of progressive experience across transportation, distribution, warehousing, supply chain, and multi-site operations. Career progression from hands-on operations through General Manager, CFO/GM, and business ownership, with leadership responsibility for up to 130 employees and full P&L performance. Known for improving operations, developing strong teams, strengthening financial controls, and translating operational problems into measurable results.

SELECTED CAREER IMPACT

MOST PROFITABLE

Terminal Company-Wide

~20%

Labor Cost Reduction

80%

Claims Reduction

80%

Turnover Reduction

~\$100K

Annual Insurance Savings

~120-130

Employees Led

CORE LEADERSHIP

P&L & Financial Management • Multi-Site Operations • Operational Improvement • Transportation & Distribution • Warehousing & Inventory • Supply Chain • Cost Reduction • Safety & Compliance • Leadership Development • ERP/WMS Implementation • Project Logistics • International Sourcing

PROFESSIONAL EXPERIENCE

KREATIVE KLEIN HOLDINGS S.R.L. | Costa Rica

President / Founder | 2021-Present

Founded and manage business ventures spanning transportation-related operations, international sourcing, logistics, and operations consulting.

- Built operations from concept through launch, including processes, financial controls, technology, vendor relationships, marketing, and day-to-day execution.
- Source equipment and products from U.S. and Chinese manufacturers, coordinating purchasing, international logistics, customs, and importation.
- Advise transportation and warehousing operations on efficiency, cost control, workflow, and process improvement.

GENE'S TOWING & TRANSPORT | Lakewood, WA

CFO / General Manager | 2019-2021

Led financial and operational management across four locations, combining CFO-level financial oversight with hands-on general management.

- Built company P&L reporting from the ground up, creating greater visibility into operating performance and cost drivers.
- Identified and corrected a compensation-process issue, reducing total labor expense approximately 20% while improving accuracy.
- Strengthened inventory, vendor, technology, and operating controls; consolidated redundant services and renegotiated vendor relationships.

REDDAWAY | Tacoma, WA

Terminal / General Manager | 2015-2019

Directed a high-volume LTL terminal with approximately 120 employees across drivers, dock, dispatch, customer service, and administration, with full P&L responsibility.

- Led the most profitable terminal in the company, balancing financial performance with service, productivity, safety, and employee development.
- Directed city, linehaul, dock, dispatch, staffing, equipment, and facility operations.
- Developed a vehicle maintenance program that improved fleet reliability and employee confidence.
- Managed ELD implementation/compliance and built industry and driving-school relationships supporting recruiting and driver engagement.

PROFESSIONAL EXPERIENCE - CONTINUED

CARLILE TRANSPORTATION SYSTEMS | Tacoma, WA

Regional Operations Manager - Inventory, Warehouse & Distribution (2013-2015)

Progressive Operations & Management Roles | 1994-2013

Progressive 19-year career across transportation, warehousing, distribution, inventory management, project logistics, and multi-facility operations. Led 6 direct and approximately 130 indirect employees while supporting customers ranging from small businesses to Fortune 500 companies.

- Reduced employee turnover approximately 80%, helping achieve an average employee tenure of approximately seven years.
- Developed a parcel tracking and accountability process that reduced claims approximately 80% and generated roughly \$34,000 in annual savings.
- Helped achieve an L&I experience factor of approximately 0.5, contributing to roughly \$100,000 in annual insurance savings.
- Reduced ocean transportation costs approximately 20% and identified more than \$250,000 in grant funding opportunities.
- Served on implementation teams for TruckMate ERP/TMS and PeopleNet ELD and managed WMS-directed operations.
- Led complex logistics involving LTL, TL, refrigerated, hazmat, hazardous waste, heavy equipment, rail, ocean, air, and specialized project freight.
- **Project execution:** coordinated the rapid handling of approximately 120 railcars / 2+ million pounds of steel in three days, avoiding demurrage and disruption to surrounding rail customers.
- Served as operational liaison with OSHA/DOSH, DOT, EPA, Port of Tacoma, Tacoma Rail, and other regulatory and industry organizations.

SELECTED CUSTOMER & PROJECT EXPERIENCE

- The Home Depot - Managed an Alaska consolidation and inventory-control operation utilizing an internally developed WMS.
- Halliburton Energy Services - Managed mud-box production, repackaging, vendor coordination, material specifications, inventory, and distribution supporting Alaska operations.
- TRW Inc. - Worked directly with engineers and blueprints supporting industrial pre-assembly for a clean-coal project.
- Complex Project Logistics - Led unusual and time-critical operations involving rail, ports, government agencies, regulated materials, and specialized industrial freight.

SYSTEMS & OPERATIONAL EXPERTISE

Systems: TruckMate • PeopleNet • Qualcomm / Omnitrac • AS400 • WMS • ELD/TMS Systems

Operations: LTL • TL • Distribution • Warehousing • Inventory • Fleet • Refrigerated • Project Logistics • Rail • Ocean • International Logistics

Safety & Compliance: DOT • OSHA/DOSH • EPA • Behavior-Based Safety • Hazmat • Hazardous Waste

Additional: Class A CDL held approximately 20 years with all endorsements

LEADERSHIP APPROACH

Hands-on, data-driven leadership that connects people, process, safety, service, and financial performance. Comfortable moving between strategic planning, P&L review, supervisor coaching, customer discussions, and the operational floor.

PROFESSIONAL DEVELOPMENT

Lean Six Sigma • PMP Training • Behavior-Based Safety • OSHA / DOT Compliance

*Explore detailed career experience, leadership philosophy, and selected case studies:
www.tedklein.online*